

CONSULTANT / SENIOR CONSULTANT

About Optimal Energy Inc.

Optimal Energy is an industry leader in energy efficiency and demand side management analysis; our staff are experts in policy, planning, program design, evaluation, and technical research. Our clients include utilities, efficiency program administrators, government agencies, and non-profit organizations. We actively promote clean energy that is environmentally responsible and economically feasible.

Our model is successful and our client list is growing. Six of the top ten most efficient states as ranked by ACEEE have been Optimal Energy clients. Our company and our staff are led by our values: **clear communication, a culture of autonomy and innovation, and building long-term relationships with our clients**. Our staff is collaborative and team-oriented, and we support their environmentally conscious and healthy lifestyles.

Job Description

Consultants and Senior Consultants are the backbone of the organization, performing research and analysis in support of our client work, whether independently or in support of other project managers. Their work level depends on expertise and tenure, but at all levels, they are responsible for effective and timely production of final project deliverables. Senior Consultants will interact regularly with clients, contribute to client management, and potentially manage other Optimal Energy staff.

Job Responsibilities

- Research, analyze, design, and evaluate energy efficiency, demand side management, and other advanced energy programs, strategies, and policies
- Advise clients on effective implementation of energy efficiency programs and on policies that promote low-cost, environmentally responsible, and sustainable energy resources
- Perform economic analysis, including cost-benefit analysis, of energy resources
- Manage projects and teams (other staff and subcontractors) to produce deliverables on time and on budget
- Market Optimal Energy's services, particularly through development of project proposals and budgets
- Identify and recruit prospective clients and maintain on-going client interaction

Job Qualifications

- Facility with analysis and an analytical mindset that generates trustworthy, accurate results
- Excellent written and oral communication skills that support our focus on producing clear, concise, and understandable deliverables
- Knowledge of energy-efficiency, demand-side management, and distributed generation technologies, practices, policies, and programs that promote environmental and economically beneficial strategies
- Degree in business, economics, engineering, public policy, or related field and / or relevant experience
- Solid organizational skills and the ability to handle multiple competing priorities and deadlines

What We Offer

- A congenial, relaxed work environment
- Competitive salary; generous retirement plan & paid time off; tuition reimbursement; health insurance with low participant premium; employer paid dental, disability, and life insurance
- Excellent opportunity for professional development and advancement

To Apply

Please submit a cover letter and resume to info@optenergy.com.